

United States Department of Agriculture



Rural Energy for America Program (REAP)

Guaranteed Loan Program

Purpose

Loan guarantees for the purpose of purchasing and installing renewable energy systems and energy efficiency improvements in rural areas.

Eligible Applicants

Ag Producers **Small Businesses**

Loan and Guarantee Limits

Max Loan: \$25 million Min Loan: \$5,000

85% - Loans \$600,000 or less 80% - Loans \$601,000 - \$5MM 70% - Loans over \$5MM - \$10MM 60% - Loan over \$10MM - \$25MM

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http://www.rurdev.usda.gov/OR Home.html

Overview

Explore USDA Rural Development's REAP Loan Guarantee Program to help clients reduce energy consumption via energy efficiency improvement upgrades. Participate in financing renewable energy systems such as solar, wind, geothermal, flexible fuel dispensers, and methane digesters.

Benefits to Lenders

- Ability to offer higher loan amounts, lower interest rates, and longer repayment terms (Interest rate is set by lend-
- Guaranteed portion does not count against legal lending
- Increase earnings through participation in the secondary market

Maximum Loan Terms

- Machinery and Equipment—20 years or useful life
- Real Estate—30 years
- Term Working Capital—7 years
- Blended terms available

Fees and Costs

- One time guarantee fee of 1%
- Annual renewal fee of .25% (1/4 of 1 percent)

Equity and Collateral

- 15% cash equity injection on loans \$600,000 or less
- 25% cash equity injection on loans more than \$600,000
- Collateral to meet a 1:1 ratio when discounted